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COMPANIES

GOOD SPORTS, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2018 AND 2017

MFA
COMPANIES

To the Board of Directors
Good Sports, Inc.
Quincy, Massachusetts

INDEPENDENT AUDITORS' REPORT

We have audited the accompanying financial statements of Good Sports, Inc. (the Organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Good Sports, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Moody, Famiglietti & Andronico, LLP

Moody, Famiglietti & Andronico, LLP
Tewksbury, Massachusetts
August 13, 2019

December 31		**2018**		2017
Assets				
Current Assets:				
Cash and Cash Equivalents	**$**	**1,221,333**	$	1,111,334
Accounts Receivable		**19,097**		14,333
Contributions Receivable		**596,979**		386,725
Inventories, Net		**12,405,035**		15,203,296
Prepaid Expenses and Other Current Assets		**78,116**		48,143
Total Current Assets		**14,320,560**		16,763,831
Long-Term Investments		**8,637**		9,821
Property and Equipment, Net of Accumulated Depreciation		**48,750**		45,894
Security Deposits		**16,274**		10,524
Total Assets	**$**	**14,394,221**	$	16,830,070
Liabilities and Net Assets				
Current Liabilities:				
Line of Credit	**$**	**-**	$	-
Accounts Payable		**234,071**		106,374
Accrued Expenses		**70,581**		82,447
Current Portion of Deferred Rent		**5,156**		4,774
Total Current Liabilities		**309,808**		193,595
Deferred Rent, Net of Current Portion		**-**		4,887
Total Liabilities		**309,808**		198,482
Net Assets:				
Net Assets without Donor Restrictions		**522,295**		612,158
Net Assets with Donor Restrictions		**13,562,118**		16,019,430
Total Net Assets		**14,084,413**		16,631,588
Total Liabilities and Net Assets	**$**	**14,394,221**	$	16,830,070

For the Years Ended December 31			**2018**			2017
	Without Donor Restrictions	**With Donor Restrictions**	**Total**	Without Donor Restrictions	With Donor Restrictions	Total
Operating Activities:						
Revenue and Other Support:						
Donated Goods and Services	**$ 122,900**	**$ 10,272,859**	**$ 10,395,759**	$ 79,164	$ 19,639,655	$ 19,718,819
Corporate Contributions	**136,902**	**2,134,906**	**2,271,808**	85,269	1,977,617	2,062,886
Foundation Contributions	**77,914**	**679,800**	**757,714**	39,405	575,077	614,482
Special Events, Net of Direct Benefit to Donor Costs of $289,808 and $366,711, Respectively	**687,393**	**-**	**687,393**	734,389	-	734,389
Change in Inventory Reserve	**-**	**575,493**	**575,493**	-	(2,813,042)	(2,813,042)
Individual Contributions	**246,433**	**198,744**	**445,177**	245,258	62,513	307,771
Shipping and Handling Fees	**290,036**	**-**	**290,036**	191,509	-	191,509
Interest Income	**1,073**	**-**	**1,073**	120	-	120
Net Assets Released from Restriction	**16,319,114**	**(16,319,114)**	**-**	6,352,463	(6,352,463)	-
Total Revenue and Other Support	**17,881,765**	**(2,457,312)**	**15,424,453**	7,727,577	13,089,357	20,816,934
Operating Expenses:						
Program Services	**16,906,247**	**-**	**16,906,247**	6,394,213	-	6,394,213
General and Administrative	**204,859**	**-**	**204,859**	485,741	-	485,741
Fundraising	**860,522**	**-**	**860,522**	787,098	-	787,098
Total Operating Expenses	**17,971,628**	**-**	**17,971,628**	7,667,052	-	7,667,052
(Decrease) Increase in Net Assets from Operations	**(89,863)**	**(2,457,312)**	**(2,547,175)**	60,525	13,089,357	13,149,882
Net Assets, Beginning of Year	**612,158**	**16,019,430**	**16,631,588**	551,633	2,930,073	3,481,706
Net Assets, End of Year	**$ 522,295**	**$ 13,562,118**	**$ 14,084,413**	$ 612,158	$ 16,019,430	$ 16,631,588

For the Years Ended December 31			**2018**					2017
	Program Services	**General and Administrative**	**Fundraising**	**Total**	Program Services	General and Administrative	Fundraising	Total
Distribution of Equipment	**$ 14,891,412**	**$ -**	**$ -**	**$ 14,891,412**	$ 5,020,526	$ -	$ -	$ 5,020,526
Salaries, Related Benefits and Taxes	**1,338,234**	**154,141**	**565,183**	**2,057,558**	869,639	368,882	454,709	1,693,230
Advertising and Marketing	**131,883**	**15,022**	**92,453**	**239,358**	76,402	55,913	91,645	223,960
Warehouse Costs	**186,315**	**-**	**-**	**186,315**	152,467	-	-	152,467
Partner Events	**177,640**	**-**	**-**	**177,640**	67,595	56	67	67,718
Fundraising	**-**	**-**	**130,129**	**130,129**	-	-	166,996	166,996
Occupancy	**58,284**	**5,842**	**21,421**	**85,547**	39,605	15,556	19,011	74,172
Meetings and Travel	**47,341**	**2,477**	**21,303**	**71,121**	91,573	5,676	16,484	113,733
Office Expenses	**30,638**	**7,288**	**14,081**	**52,007**	38,524	19,962	27,421	85,907
Professional Fees	**30,294**	**2,469**	**10,026**	**42,789**	23,296	6,791	8,307	38,394
Depreciation	**-**	**13,938**	**-**	**13,938**	-	11,353	-	11,353
Miscellaneous	**9,696**	**-**	**-**	**9,696**	11,271	-	-	11,271
Bad Debt	**-**	**3,293**	**4,500**	**7,793**	-	-	-	-
Insurance	**4,510**	**389**	**1,426**	**6,325**	3,315	1,552	2,458	7,325
Total	**$ 16,906,247**	**$ 204,859**	**$ 860,522**	**$ 17,971,628**	$ 6,394,213	$ 485,741	$ 787,098	$ 7,667,052

The accompanying notes are an integral part of these financial statements.

For the Years Ended December 31	**2018**	2017
Cash Flows from Operating Activities:		
(Decrease) Increase in Net Assets	**$ (2,547,175)**	$ 13,149,882
Adjustments to Reconcile (Decrease) Increase in Net Assets to Net Cash		
Provided by Operating Activities:		
Depreciation	**13,938**	11,353
Bad Debt Expense	**7,793**	-
Inventory Obsolescence	**(507,462)**	2,772,752
Donated Investments	**(8,637)**	(9,821)
Accounts Receivable	**(12,557)**	(2,130)
Contributions Receivable	**(210,254)**	(161,812)
Inventories	**3,305,723**	(15,523,159)
Prepaid Expenses and Other Current Assets	**(29,973)**	38,539
Increase in Deposits	**(5,750)**	(1,670)
Accounts Payable	**127,697**	(108,283)
(Decrease) Increase in Accrued Expenses	**(11,866)**	15,896
Decrease in Deferred Rent	**(4,505)**	(9,930)
Net Cash Provided by Operating Activities	**116,972**	171,617
Cash Flows from Investing Activities:		
Proceeds From Sales of Investments	**9,821**	104,993
Acquisition of Property and Equipment	**(16,794)**	(16,117)
Net Cash (Used in) Provided by Investing Activities	**(6,973)**	88,876
Net Increase in Cash and Cash Equivalents	**109,999**	260,493
Cash and Cash Equivalents, Beginning of Year	**1,111,334**	850,841
Cash and Cash Equivalents, End of Year	**$ 1,221,333**	$ 1,111,334

Supplemental Disclosure of Non-Cash Operating Activities:

During the years ended December 31, 2018 and 2017, the Organization received donated inventory in the amount of $10,258,865 and $19,628,768, respectively.

1. Organization and Summary of Significant Accounting Policies:

Nature of Organization: Good Sports, Inc. (the Organization) is a nonprofit organization incorporated in November 2003 whose mission is to increase youth participation in sports, fitness, and recreational programs by providing access to sports equipment, which is one of the major obstacles limiting participation. The Organization distributes sports equipment, footwear, and apparel to community organizations offering programs to disadvantaged youth, helping to lay the foundation for healthy, active lifestyles. The Organization partners with sporting goods manufacturers to ensure that disadvantaged youth are getting the equipment they need to participate.

Basis of Presentation: The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The Organization reports information regarding its financial position and activities according to the following net asset classifications:

> *Net Assets without Donor Restrictions*: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and Board of Directors.
>
> *Net Assets with Donor Restrictions*: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Fair Value Measurements: The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Revenue Recognition: Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Revenues from shipping and handling fees represent amounts charged upon shipment of the related equipment, provided that persuasive evidence of an arrangement exists, the fee is fixed or determinable, and collectability is probable.

Revenues related to special events are recorded net of expenses that provide a direct benefit to donors and are generally recorded when the event takes place.

Contributions: Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

1. Organization and Summary of Significant Accounting Policies (Continued):

Contributed property and equipment are recorded at fair value at the date of donation. Contributions of services are reported as revenue and expenses without donor restrictions at the fair value of the service received only if the services create or enhance a nonfinancial asset or would typically need to be purchased by the Organization if they had not been provided by contribution, require specialized skills, and are provided by individuals with those skills. Contributions of goods and service to be used in program operations are reported as revenue and expenses without donor restrictions at the time the goods or service is received.

Cash and Cash Equivalents: The Organization maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Organization has a cash management program, which provides for the investment of excess cash balances primarily in short-term money market accounts. The Organization considers such highly liquid investments with original maturities of three months or less when purchased to be cash equivalents, except for those amounts that are held in the investment portfolio, which are invested for long-term purposes.

Accounts Receivable: Accounts receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those accounts receivable considered to be uncollectible based upon management's assessment of the collectability of receivables, which considers historical write-off experience and any specific risks identified in customer or donor collection matters. Bad debts are written off against the allowance when identified.

Contributions Receivable: Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

Investments and Investment Income: The Organization's investments are reported at fair value as of the date of the statements of financial position. Realized and unrealized gains and losses are reflected in the accompanying statements of activities. Investment income or loss on investments (including realized and unrealized gains and losses on investments, interest and dividends) is included in net assets without donor restrictions unless the income or loss is restricted by donor or law.

Concentrations of Credit Risk: Financial instruments that potentially subject the Organization to concentration of credit risk consist primarily of cash, cash equivalents, investments, and contributions and accounts receivable. The Organization maintains its cash, cash equivalents, and investments with high-credit quality financial institutions. Contributions and accounts receivable are carried at the outstanding principal balance, less an estimate for allowance for uncollectible receivable based upon management's judgment of potential defaults. Management determines the allowance for doubtful accounts by identifying troubled receivables balances and by using an assessment of the donor's credit worthiness. As of December 31, 2018 and 2017, management has determined all receivables are collectible and an allowance for doubtful accounts is not necessary.

Property and Equipment: Property and equipment are recorded at cost on the date of acquisition. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, as follows:

Computer Equipment	5 Years
Furniture, Fixtures, and Equipment	7 Years

Deferred Rent: The Organization records rent expense on a constant periodic rate over the term of the lease agreement. The excess of the cumulative rent expense incurred over the cumulative amounts due under the lease agreement is deferred and recognized over the term of the lease.

Inventory: Inventory is stated at the lower of cost when purchased, fair market value on the date of donation or net realizable value. Cost is determined on the first-in, first-out (FIFO) method. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable cost of completion, disposal and transportation.

1. Organization and Summary of Significant Accounting Policies (Continued):

Appropriate consideration is given to obsolescence, excessive levels, deterioration, and other factors in evaluating net realizable value.

Advertising and Marketing: The Organization expenses advertising and marketing costs as incurred. During the years ended December 31, 2018 and 2017, the Organization incurred advertising and marketing expense in the amounts of $239,358 and $223,960, respectively, which includes $122,900 and $79,165, respectively, of donated marketing services.

Shipping and Handling: Shipping and handling costs are included in distribution of equipment in the accompanying statements of functional expenses. During the years ended December 31, 2018 and 2017, the Organization incurred shipping and handling costs in the amount of $332,796 and $178,633, respectively.

Functional Allocation of Expenses: The costs of providing the Organization's program and other activities have been summarized on a functional basis in the statements of activities. Expenses related directly to program services or supporting activities are charged directly to that function while other expenses that common to several functions are allocated based on management's estimates, among major classes of programs services and supporting activities.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries, Related Benefits and Taxes	Time and Effort
Advertising and Marketing	Time and Effort
Occupancy	Time and Effort
Meetings and Travel	Time and Effort
Office Expenses	Time and Effort
Professional Fees	Time and Effort
Insurance	Time and Effort

Income Taxes: The Organization is a nonprofit Organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on trade or business profits generated by activities related to the Organization's exempt function. The Organization may be subject to federal and state income taxes for profits generated from trade or business activities unrelated to the Organization's exempt function. As of December 31, 2018 and 2017, management believes that the Organization has not generated any unrelated business taxable income.

The Organization assesses the recording of uncertain tax positions by evaluating the minimum recognition threshold and measurement requirements a tax position must meet before being recognized as a benefit in the financial statements. The Organization's policy is to recognize interest and penalties accrued on any uncertain tax positions as a component of income tax expense, if any, in its statements of activities.

Use of Estimates: Management has used estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in its preparation of the financial statements in accordance GAAP. Actual results experienced by the Organization may differ from those estimates.

Subsequent Events: Management has evaluated subsequent events spanning the period from December 31, 2018 through August 13, 2019, the latter representing the issuance date of these financial statements.

Recently Adopted Accounting Policies: On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) - *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classifications, deficiencies in information about liquidity and the availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these financial statements accordingly. Where required, ASU 2016-14 has been applied retrospectively to all periods presented.

2. Availability and Liquidity:

The following reflects the Organization's financial assets as of December 31, 2018, reduced by amounts not available for general use within one year of December 31, 2018 due to contractual or donor-imposed restrictions:

Financial Assets at Year End:	
Cash and Cash Equivalents	$ 1,221,333
Contributions Receivable	596,979
Accounts Receivable	19,097
Long-Term Investments	8,637
Total Financial Assets at December 31, 2018	1,846,046
Less: Amounts Unavailable for General Expenditures within One Year:	
Due to Contractual or Donor-Imposed Restriction:	
Restricted by Donor with Purpose Restrictions	1,157,083
Financial Assets Available to Meet Cash Needs for General Expenditures Over the Next Twelve Months	$ 688,963

The Organization is substantially supported by restricted contributions. Because a donor's restrictions require resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations may come due. In the event of an unanticipated liquidity need, the Organization has available a $500,000 line of credit.

3. Contributions Receivable:

Contributions receivable as of December 31, 2018 and 2017 amounted to $596,979 and $386,725, respectively, and are receivable in less than one year from the date of the statements of financial position.

4. Conditional Contributions:

On November 28, 2016, the Organization became party to a conditional grant in the amount of $3,495,000. The grant is expected to be paid over a three-year period in the amount of $1,165,000 per year, beginning in 2017 through 2019. Since this grant represents a conditional promise to give, it is not recorded as contribution revenue until donor conditions are substantially met. As of December 31, 2018, $1,165,000 remains to be spent and collected, subject to conditions of the grant. The grant can be terminated by either the Organization or the donor with proper notice, as defined in the agreement, if the conditions of the grant are not met.

5. Inventories:

Inventories as of December 31, 2018 and 2017 consist of the following:

	2018	2017
Sports Equipment	$ 14,844,425	$ 18,150,148
Less: Reserve for Obsolescence	2,439,390	2,946,852
	$ 12,405,035	$ 15,203,296

6. Property and Equipment:

Property and equipment as of December 31, 2018 and 2017 consists of the following:

	2018	2017
Computer Equipment	$ 100,401	$ 95,997
Furniture, Fixtures, and Equipment	39,916	27,526
	140,317	123,523
Less: Accumulated Depreciation	91,567	77,629
	$ 48,750	$ 45,894

Depreciation expense for the years ended December 31, 2018 and 2017 amounted to $13,938 and $11,353, respectively.

7. Line of Credit:

The Organization is party to a revolving line of credit agreement with a bank with maximum borrowings of $500,000. The line of credit bears interest at the prime rate plus 1.00% (6.50% at December 31, 2018). The line of credit renews annually, is payable on demand, and is secured by certain assets of the Organization. As of December 31, 2018 and 2017, there were no outstanding borrowings under the line of credit.

8. Net Assets with Donor Restrictions:

Net assets with donor restrictions as of December 31, 2018 and 2017 consist of the following:

	2018	2017
Subject to Expenditure for Specified Purpose:		
Equipment to be Distributed	$ 12,405,035	$ 15,203,296
Equipment Donation and Purchase Program	1,157,083	816,134
	$ 13,562,118	$ 16,019,430

9. Net Assets Released from Restriction:

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors or by the passage of time. Net assets released from restriction during the years ended December 31, 2018 and 2017 consist of the following:

	2018	2017
Distributed Equipment	$ 13,568,488	$ 3,941,961
Equipment Donation and Purchase Program	2,750,626	2,410,502
	$ 16,319,114	$ 6,352,463

10. Donated Goods and Services:

The Organization receives donated goods and services as well as credits from vendors. Contributed sports equipment is recorded as inventory and is expensed when distributed. The estimated fair value for goods and services is determined by the donor or by management. During the years ended December 31, 2018 and 2017, donated goods and services consisted of the following:

	2018	2017
Donated Sports Equipment	$ 10,258,859	$ 19,628,769
Donated Services	122,900	79,164
Vendor Credits	14,000	10,886
	$ 10,395,759	$ 19,718,819

10. Donated Goods and Services (Continued):

As of December 31, 2018 and 2017, the Organization has vendor credits redeemable in the amounts of $9,300 and $2,900, respectively, which is included in prepaid expenses and other current assets on the accompanying statements of financial position.

11. Operating Leases:

The Organization was party to a 66-month noncancelable lease agreement for office space in Quincy, Massachusetts expiring in August 2020. The lease agreement provided for minimum monthly rental payments of $4,120, plus certain operating expenses. Effective February 28, 2019, the lease agreement was terminated.

The Organization is also a party to a five-year lease agreement for warehouse space located in Norwood, Massachusetts expiring in June 2019. Under the terms of the lease agreement, the Organization is required to remit monthly rental payments in the amount of $5,250, plus certain operating expenses. In March 2018, the Organization amended the lease agreement to increase the leased space commencing April 1, 2018. Under the terms of the amended lease agreement, the Organization is required to remit monthly rental payments in the amount of $9,500, plus certain operating expenses. In June 2019 the Organization amended the lease agreement to extend the maturity date until September 2019.

During the years ended December 31, 2018 and 2017, rent expense incurred under these agreements amounted to $162,223 and $109,324, respectively.

In May 2019 the Organization entered into an 84-month noncancelable lease agreement for office and warehouse space in Braintree, Massachusetts, which requires escalating monthly payments and expires in January 2027.

Future minimum lease payments due under these noncancelable lease agreements are as follows:

Year Ending December 31,	
2019	$ 89,620
2020	341,267
2021	349,742
2022	358,664
2023	367,586
Thereafter	1,158,522
	$ 2,665,401

12. Retirement Plan:

The Organization sponsors a defined contribution plan covering substantially all of its employees who meet certain eligibility requirements. The Organization make annual contributions at a percentage stated by the plan. During the years ended December 31, 2018 and 2017 the Organization made contributions to the plan of approximately $44,604 and $33,092, respectively.

13. Economic Dependency:

During the years ended December 31, 2018 and 2017, the Organization received 81% and 92% of the Organization's total contributed sports equipment from two contributors. During the years ended December 31, 2018 and 2017, the Organization received 34% and 43% of cash contributions from one donor, each respectively. As of December 31, 2018 and 2017, contributions receivable from three and two donors represented approximately 58% and 65%, respectively, of the Organization's total contributions receivable.

14. Indemnifications:

In the ordinary course of business, the Organization enters into various agreements containing standard indemnification provisions. The Organization's indemnification obligations under such provisions are typically in effect from the date of execution of the applicable agreement through the end of the applicable statute of limitations. The aggregate maximum potential future liability of the Organization under such indemnification provisions is uncertain. As of December 31, 2018 and 2017, no amounts have been accrued related to such indemnification provisions.

1 Highwood Drive, Tewksbury, MA 01876

www.themfacompanies.com